



CASE STUDY

Packaging Leader Mitigates \$7.2M in Cyber Risk By Prioritizing Investment with Quantified Action Plan

The Resilience Edge solution provided a financially-driven roadmap to prioritize threats, enabling the client to make smarter security investments that dramatically reduced risk.

INDUSTRY

Manufacturing

REVENUE

\$3B

FEATURES USED

Cyber Action Plans

Breach and Attack Simulation

Tabletop Exercise

CONTEXT

As a leading global packaging supplier, the firm manages a complex global supply chain with operations across multiple geographies. For a business that combines manufacturing, distribution, and logistics, maintaining robust cybersecurity is critical to protecting its operations, finances, and reputation.

CHALLENGE

The organization's security leadership needed to reduce its cyber exposure across a distributed and diverse business landscape. Key priorities included strengthening oversight of third-party vendors, a major threat vector in the supply chain, and ensuring the company was prepared to respond decisively to emerging threats. The team sought to translate technical risk into clear, data-driven business terms to facilitate effective communication and strategic alignment at the executive and board levels.

SOLUTION

The manufacturing firm adopted the Resilience Edge solution to build a proactive, financially quantified cyber resilience program. The team used its Cyber Action Plan to systematically prioritize efforts based on financial impact. This guidance led them to implement targeted security controls, such as deploying encryption for data at rest, and establishing role-based access controls, which collectively reduced the company's extreme loss risk by over 50%.

To validate its defenses, the company used Breach and Attack Simulation (BAS) tests to challenge its enhanced controls against real-world adversary campaigns. The firm also strengthened its supply chain security by monitoring critical vendors and addressing critical notifications before they could escalate. A Resilience-led tabletop exercise ensured its incident response plan and team were ready for a crisis.

RESULTS

- Mitigated more than **\$7.2 million** in potential risk by implementing prioritized recommendations from the Cyber Action Plan.
- Reduced Extreme Loss Risk by **50%** after completing four targeted security controls.
- Shifted the organizational culture around cybersecurity, moving it from a simple technical topic to being a board-level conversation with clear, data-driven results.



Discover the strategy that drove our success

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